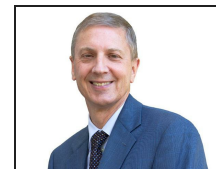


Andrew Rogerson

Certified Mergers and Acquisition Professional and Certified Business Intermediary

Sacramento, California | 916 570-2674 | andrew@andrew-rogerson.com

RogersonBusinessServices.com



Work History

Owner/Business Intermediary

May 2006 - Present

Rogerson Business Services

Andrew Rogerson currently holds two credentials from the M&A Source. The first is the M&AMI or Mergers and Acquisition Master Intermediary and the second is the CM&AP or Certified Mergers and Acquisition Professional.

Andrew also holds the Certified Business Intermediary (CBI) designation which is jointly administered by the M&A Source and International Business Brokers Association (IBBA.)

Andrew has also earned the Certified Business Broker (CBB) designation from the California Association of Business Brokers.

Andrew holds a Certified Machinery and Equipment (CMEA) designation from the NEBB institute. He also holds a Certificate of Taxation from Los Rios Community College and has a Broker's License with the California Bureau of Real Estate (01861204).

As the President of Rogerson Business Services in Sacramento, CA, Andrew assists his clients with both selling and buying businesses.

Since 1983, Andrew has owned and operated five businesses. At just 27 years old, he bought his first business, an international travel agency. With hard work resulting in increased sales, Andrew sold the travel agency just two years later for 2 1/2 times the original purchase price.

Andrew's next venture involved owning and managing two retail office equipment/furniture stores, followed by a wholesale travel and tourism company based in Los Angeles that had an annual turnover of \$10,000,000. More recently, Andrew and his wife Anne owned an executive suites business in Fair Oaks, CA. Anne operated this business while Andrew worked as an outsourced program manager at the Roseville campus of Hewlett Packard. At HP, Andrew managed a team of 42 employees, deploying a new global call center and support team that included Web developers, technical writers and trainers.

Andrew attended La Trobe University in Melbourne, Australia, his native country, and recently completed studies in Business Valuation and Appraisals, Business Brokerage and Taxation. Andrew enjoys flying (he is pursuing his pilot's license) and SCUBA diving as well as sports and politics.

Education

La Trobe University

Certifications

Certified Mergers and Acquisition Professional
M&A Source and Kennesaw State University, GA

Certified Business Intermediary
M&A Source and International Business Brokers Association (IBBA)

Skills

Certified Business Intermediary



Andrew Rogerson currently holds the CM&AP designation from the M&A Source. He also holds the Mergers and Acquisition Master Intermediary (M&AMI) designation, also from the M&A Source. These credentials certify Andrew as an expert in Mergers and Acquisitions.

Andrew is also a Certified Business Intermediary (CBI) designation from the M&A Source and International Business Brokers Association (IBBA), the highest designation awarded by the IBBA.

Andrew has also earned the Certified Business Broker (CBB) designation from the California Association of Business Brokers.

Andrew holds a Certified Machinery and Equipment designation (CMEA) from the NEBB Institute and is a Certified Senior Business Analyst (CSBA) with the International Society of Business Analysts. He also holds a Certificate of Taxation from Los Rios Community College and a Broker's License with the California Bureau of Real Estate.

Business Appraiser



Ready to sell your business but not sure what it is worth? Andrew has valued over 120 businesses in a cross section of industries. These valuations are used as the basis to help a business owner with a price to list their business for sale, if going through a divorce or other critical business or life event.

Franchise Consultant



Are you on the "job" treadmill and wonder if there is a better option? Perhaps you have thought owning and operating your own business but were not sure where to start?

Certified Machinery and Equipment Appraiser
NEBB Institute

Certified Business Broker
California Association of Business Brokers

Certificate of Taxation
Los Rios Community College

Certified Senior Business Analyst
International Society of Business Analysts

If you have been thinking about becoming a business owner you have three choices. You can start a business from scratch, buy an existing business or buy the rights to a local franchise.

If you would like more information, visit my website [Rogerson Business Services](#) where you can download a book on each of the above options.

This now puts you in control so you can decide the direction you wish to take your life and your dreams.

Equipment Appraiser



Andrew has the Certified Machinery and Equipment Appraiser (CMEA) designation with the NEBB Institute and is available to meet the high standards of this appraisal requirement.

A Certified Machinery and Equipment Appraisal is defensible, irrefutable and substantiated. This type of appraisal is required by business owners, lenders, CPAs, attorneys, courts, adjusters and others for a qualified and substantiated appraisal of the machinery and equipment.

Author



Andrew is the author of four books on business ownership.

The titles are: -

- Successfully Sell Your Business
- Successfully Buy Your Business
- Successfully Buy Your Franchise
- Successfully Start Your Business

These books are available from Amazon, Barnes and Noble, iTunes, Smashwords or [Business Transaction books](#) or [Rogerson Business Services](#)