

### Rogerson Business Services

Broker: Andrew Rogerson CA DRE# 01757166  
 Reference: \_\_\_\_\_ (916) 570-2674

P&L  Fed Tax  Sales Tx  F&E  Lease

#### PRICE AND TERMS

Business Price: \_\_\_\_\_  
 Inventory: \_\_\_\_\_  
 Real Estate: \_\_\_\_\_  
 TOTAL LISTING: \_\_\_\_\_ -  
 Buyer Cash Required: \_\_\_\_\_  
 Debt Service, approx: \_\_\_\_\_

#### ESTIMATED VALUES

Fixtures & Equipment: \_\_\_\_\_  
 Leasehold Improvements: \_\_\_\_\_  
 Real Estate: \_\_\_\_\_  
 Est. Inventory at Cost: \_\_\_\_\_

#### OPERATIONS INFO

Ownership form: \_\_\_\_\_  
 Years established: \_\_\_\_\_  
 By present owner: \_\_\_\_\_  
 Reason For Selling: \_\_\_\_\_  
 Number days open: \_\_\_\_\_  
 Business hours open: \_\_\_\_\_  
 License required: \_\_\_\_\_

#### LEASE INFO

Total Rent: \_\_\_\_\_  
 Deposits: \_\_\_\_\_  
 Square Feet: \_\_\_\_\_  
 Lease Expires: \_\_\_\_\_  
 Options to Renew: \_\_\_\_\_  
 Parking: \_\_\_\_\_

#### EMPLOYEE INFO

Number of owners work: \_\_\_\_\_  
 Hours worked weekly: \_\_\_\_\_  
 Number of managers: \_\_\_\_\_  
 Manager's Salary: \_\_\_\_\_  
 Total payroll/wages: \_\_\_\_\_  
 Employees full time: \_\_\_\_\_ Part: \_\_\_\_\_



Caution: You could be held liable for disclosing confidential information to unauthorized parties which results in damages to the owner or their brokers

Confidential Confidential  
 Confidential Confidential

#### REMARKS

#### SUMMARY OF INCOME

Period				
<b>Gross Income</b>				
<b>Cost of Goods</b>				
<b>Gross Profit</b>	-	-	-	-
Profit Margin	%	%	%	%
<b>Other Income</b>				
<b>Expenses</b>				
<b>Net Before Tax</b>	-	-	-	-
<b>ADD BACK:</b>				
<b>ADJUSTED NET:</b>	-	-	-	-

The above information has been obtained from the owner of the respective business, and while it is deemed reliable, it is not warranted as to its accuracy or completeness. Buyer must make his/her own independent investigation of the business. THIS INFORMATION IS PROVIDED TO YOU WITH THE UNDERSTANDING YOU WILL NOT DISTURB OR TALK TO THE OWNER, CUSTOMERS OR EMPLOYEES WHILE EVALUATING THIS BUSINESS.