



Buyer Name _____

WE PROVIDE EACH SELLER THE FOLLOWING CONFIDENTIAL FACTS ABOUT YOU PRIOR TO RELEASING ANY INFORMATION ABOUT THEIR BUSINESS.

BACKGROUND INFORMATION

- 1. Are you currently employed? _____ If so in what industry and what position? _____
- 2. Please give a brief description of your responsibilities

- 3. Please list the industries in which you've worked and the positions you've held since graduating from school.
- _____

- 4. What was your emphasis in college? _____ Post college major: _____

- 5. Place a check mark beside each business category that interests you:

- | | |
|---|---|
| <input type="checkbox"/> Computer/ High Technology/ Sciences | <input type="checkbox"/> Retail |
| <input type="checkbox"/> Distribution | <input type="checkbox"/> Service, Postal Copy Center, Tax Prep Etc. |
| <input type="checkbox"/> Dry Cleaning/ Coin Laundry | <input type="checkbox"/> Wholesale |
| <input type="checkbox"/> Franchises - Start up or existing | <input type="checkbox"/> Absentee Ownership |
| <input type="checkbox"/> Gas Stations/ Mini Marts/ Car Washes | <input type="checkbox"/> Any business that can be relocated |
| <input type="checkbox"/> Manufacturing | <input type="checkbox"/> Turnaround Situations |
| <input type="checkbox"/> Restaurants/ Fast Food | <input type="checkbox"/> Home Based Business |

- 6. What is your current annual income? _____
- 7. What are your income expectations the first year of owning your own business? _____
- 8. What amount do you have for a down payment? _____
- 9. What is the source of funds for your down payment? _____

- 10. Select one. My Net Worth (all assets minus debts) exceeds: \$100,000 \$500,000 \$1,000,000

- 11. Have you ever filed for bankruptcy? Had a foreclosure? Had a judgment filed against you?

- 12. Is there any reason you might be declined on a loan for a business acquisition?

- 13. Does your spouse work? _____ Work Full Time? _____ Industry and position _____

- 14. How far from your home are you willing to drive one way to the Business you will buy? _____

- 15. Will anyone advise you in the review of the business records and the decision to purchase any business? _____

- 16. What is your timeframe to purchase? Immediately No Hurry

- 17. If you reside outside California and have inquired about a California-based business, what are your relocation plans and timeframe? _____
- _____

I certify that the above information is true and correct and acknowledge receipt of a copy of this profile.

Buyer Signature



PERSONAL FINANCIAL STATEMENT

Buyer Name _____

ASSETS		LIABILITIES	
Cash on hand & in Banks	_____	Revolving Charge Accounts	_____
	_____	Short Term Bank Loans	_____
Money Market Funds	_____		_____
Stocks & Bonds	_____	Auto Loans	_____
Accounts/Notes Receivable	_____	Other Debts	_____
Vested Portion of Pension or Profit Sharing	_____		_____
Cash Value of Life Insurance	_____		_____
TOTAL CURRENT ASSETS	_____	TOTAL CURRENT LIABILITIES	_____
Real Estate	_____	Real Estate Mortgages	_____
Personal Residence	_____	Personal Residence-Mortgage	_____
Automobiles	_____	Other Liabilities	_____
Personal Assets	_____		_____
Other Assets	_____	TOTAL LIABILITIES	_____
TOTAL ASSETS	=====	NET WORTH	=====

PRESENT ANNUAL INCOME FROM ALL SOURCES _____

DUAL AGENCY

When Rogerson Business Services lists a business for sale, it becomes the agent representing the Seller. Rogerson Business Services often works with the Buyer too and by the nature of that relationship, becomes the agent for the Buyer. Even though Buyer and Seller may be represented by different agents in its office, there exists a dual agency whereby Rogerson Business Services is an agent for and represents both parties.

An agent must make a full disclosure of all relevant information known to the agent to the party he represents. Buyers and Sellers also must always, under California Law, disclose all material facts which would influence the other party's decision.

If you, as a Buyer, would pay a higher price than originally offered, or as Seller, accept a lower price than has been named, we ask that we not be told that. Should Rogerson Business Services become aware of this information, the agent will not, even though it otherwise might have a duty to do so, pass that information on to the other party.

By signing below, you acknowledge that you understand the concept of Dual Agency and have no objection to

The undersigned certifies that all information included or inserted herein has been carefully read and is true and correct.

Signature _____ Date _____