

No prepayment penalty



Sierra Economic Development Corporation

Non-Profit Lender to Business

560 Wall Street, Suite F, Auburn, CA 95603

Phone (530) 823-4703 – Fax (530) 823-4142 – website www.sedcorp.biz

Loan Programs			
	AG-Express Loan Program	Rural Revolving Loan Program USDA	SBA Microenterprise Loan Program
Description	Designed specifically to support the needs of ag-related businesses featuring a short application and fast turn around from application to funding.	Designed to promote business enterprises that will hire or retain employees in rural areas.	This SBA program affords SEDCorp a source of funds for lending to those businesses whose borrowing needs are too small for conventional lenders <i>*Start Up business included*</i>
Use of Funds	Working Capital, Equipment purchase, Supplies/Inventory, Business Expansion, AG. business related purchases. <i>Real Estate not eligible</i>	Working Capital, Equipment purchase, Real Estate, Supplies/Inventory, Leasehold Improvements and business related purchases.	Working Capital, Equipment purchase, Supplies/Inventory, Business Expansion, Tenant Improvements and business related purchases. <i>Real Estate not eligible</i>
Qualifications	3 Years in business, demonstrating profitability and repayment ability. <i>FLEXIBLE</i>	Business located in an unincorporated area or in a city or town with population of 50,000 or less.	Businesses must be eligible under SBA guidelines (see page 2) and show repayment ability
Maximum Amount	\$5,000 - \$25,000	\$50,001 - \$150,000*, up to 50% of the total project financing <i>*\$250,000 in some cases</i>	\$500 - \$50,000
Maximum Term	Up to 5 years	Up to 30 years	Up to 6 years
Interest Rate	Wall Street Journal Prime + 4% - 6%	Wall Street Journal Prime + 4% - 6%	Wall Street Journal Prime + 4% - 6%
Collateral Accepted	Real Property, available business and personal assets Machinery and equipment – may apply	Real Property, available business and personal assets Machinery and equipment – may apply	Real Property, available business and personal assets Machinery and equipment – may apply
Fees	\$500 deposit fee required. Deposit will be credited toward closing costs and/or third party fees. Direct expenses can be included in the loan.	\$500 deposit fee required. Deposit will be credited toward closing costs and/or third party fees. Direct expenses can be included in the loan. 1.5% loan fee	\$500 deposit fee required. Deposit will be credited toward closing costs and/or third party fees. \$75 Technical Assistance fee for loan amounts of \$500-\$5,000

*** SEDCorp is currently serving El Dorado, Placer, Nevada, Lassen, Plumas, Modoc, Sacramento, Sierra and Yolo Counties. ***

(Terms and Conditions Subject to Change)

Thank you for your interest. Please call Colleen Crowden (530) 823-4703 for more information or email at colleen@sedcorp.biz

See reverse side for more details

SEDCorp Microloan Application Information

Request for Loan:

Completion and submission of SEDCorp's loan application package including all items on the loan application checklist located at the top of the cover page before the application can be considered. If you are using a co-signer they need to complete their own loan application as well.

Upon completion of the loan application package, please return it to us along with the following:

EXISTING BUSINESS:

- 1) Personal and Business Tax Returns for current 3 years
- 2) 3-4 page summary outlining details of your business, including marketing, existing business conditions and future outlook of your business.
- 3) Profit and Loss 2009, 2010 and year to date
- 4) Balance Sheet 2009, 2010 and year to date
- 5) Copy of any existing leases

IF YOU ARE A START UP:

- 1) 3 years worth of projected income statements
- 2) 3 years of recent personal tax returns
- 3) Detailed Business Plan, including marketing analysis, copy of lease for business site or information for place of operation.

ALL LOANS REQUIRE:

Collateral equal to the amount borrowed. Types of acceptable collateral are; clear titled property for vehicles, equity sufficient to cover loan amount in real estate property, etc.

All collateral is subject to review and/or appraisal for final approval.

Credit score in the mid 600's or better is desirable.

Check in the amount of \$25 for each person on the loan application (including co-signers) for a credit check.

All the above information will be reviewed and evaluated to determine eligibility. The approximate review time of a COMPLETE loan package is approximately 30 days. If approved, it will take approximately an additional 15-21 days to completely underwrite and close the loan.

Please call me if you have any questions or when you are ready to submit the package for review.

We look forward to working with you.