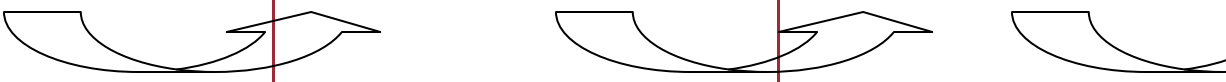


The steps to buy your franchise

Plan	Search	Decide	Close
Plan and research buying a franchise ↓	Activate Franchise Search Plan ↓	Settle on one franchise concept ↓	Attend Discovery Day ↓
Outline your business & personal goals ↓	Refine search to 3 or 4 concepts ↓	Create a business plan ↓	Review the FDD with your franchise attorney ↓
Decide your role ↓	Research and interview each Franchisor ↓	Interview Franchisees ↓	Sign the FDD and pay your deposit ↓
Determine your financial resources ↓	Review the Franchise Disclosure Document (FDD) ↓	Review with Franchisor ↓	Update and review business plan ↓
Determine your business characteristics ↓	Match your financial and business characteristics ↓	Arrange finance ↓	Start training ↓
Complete Buyer Qualification profile	Review your options	Complete franchisor qualification	Prepare your franchise for opening
			<p><i>Congratulations... You are in business!</i></p>