

Rogerson Business Services

Broker: Andrew Rogerson CA BRE# 01757166

Reference: DHAFHAPR (916) 570-2674

P&L Fed Tax Sales Tx F&E Lease

PRICE AND TERMS

Cash Flow: \$ 180,000
 Business Price: \$ 235,000
 Inventory: \$ 40,000
 Real Estate: None
 TOTAL LISTING: 275,000
 Buyer Cash Required: 30,000
 SBA loan approved Yes

ESTIMATED VALUES

Fixtures & Equipment: Included
 Leasehold Improvements: Included
 Real Estate: None
 Est. Inventory at Cost: \$ 45,000

OPERATIONS INFO

Ownership form: S Corporation
 Years established: 8
 By present owner: 8
 Reason For Selling: Retire
 Number days open: 6
 Business hours open: 8:00am to 7:00pm
 License required: CA Cosmetology

LEASE INFO

Total Rent: \$7,250 per month
 Deposits: \$ 7,134
 Square Feet: 2,147 Sq. Ft.
 Lease Expires: Jul-23
 Options to Renew: None
 Parking: Available

EMPLOYEE INFO

Number of owners work: One
 Hours worked weekly: 50
 Number of managers: Two
 Manager's Salary: \$3250 every two weeks
 Total payroll/wages: \$32,00 per month
 Employees full time: 2 Part: 10



Caution: You could be held liable for disclosing confidential information to unauthorized parties which results in damages to the owner or their brokers

Confidential Confidential
 Established High End Hair Salon
 El Dorado County
 Confidential Confidential

REMARKS

Seller Cash Flow in 2021 = \$155,000.

Bring your \$30,000 downpayment, qualify for an SBA loan and now own your own hair salon.

Voted "Best In El Dorado Hills", near Sacramento, CA. The current owner has built a very successful business and now says: "Its time to retire."

Services include: 1. Hair, 2. Extensions, 3. Skins & lashes, 4. Retail sales

The salon is prequalified for an SBA loan.

SUMMARY OF INCOME

Period	2022	2021	2020	2019
	4 Mo. P&L	12 Mo. P&L	Tax Return	Tax Return
Gross Income	497,979	1,270,659	917,147	1,029,493
Cost of Goods	335,789	847,325	613,743	561,915
Gross Profit	162,190	423,334	303,404	467,578
Profit Margin	32.6%	33.3%	33.1%	45.4%
Other Income	1,727			
Expenses	119,954	360,342	337,777	332,735
Net Before Tax	43,963	62,992	(34,373)	134,843
ADD BACK:				
Owner salary	31,038	84,500	84,254	44,854
Depreciation			11,952	31,603
Personal insurance				1,087
Education				
Payroll tax		8,000		
Cash flow (SDE)	75,001	155,492	61,833	212,387

The above information has been obtained from the owner of the respective business, and while it is deemed reliable, it is not warranted as to its accuracy or completeness. Buyer must make his/her own independent investigation of the business. THIS INFORMATION IS PROVIDED TO YOU WITH THE UNDERSTANDING YOU WILL NOT DISTURB OR TALK TO THE OWNER, CUSTOMERS OR EMPLOYEES WHILE EVALUATING THIS BUSINESS.