

Rogerson Business Services

Broker: Andrew Rogerson CA BRE# 01757166

Reference: ARSTH (916) 570-2674

P&L Fed Tax Sales Tx F&E Lease

PRICE AND TERMS

Business Price: \$ 230,000
 Inventory: Included
 Real Estate: \$ 595,000
 TOTAL LISTING: 825,000
 Buyer Cash Required: 825,000
 SBA loan approved Yes

ESTIMATED VALUES

Fixtures & Equipment: Included
 Leasehold Improvements: Included
 Real Estate: \$ 595,000
 Est. Inventory at Cost: Included

OPERATIONS INFO

Ownership form: S Corporation
 Years established: 24
 By present owner: 24
 Reason For Selling: Retirement
 Number days open: 5 days
 Business hours open: 8am - 5pm
 License required: Bureau of Auto Repair

LEASE INFO

Total Rent: Seller owns real estate
 Deposits: Not applicable
 Square Feet: 6,000 Sq. Ft.
 Lease Expires: Not applicable
 Options to Renew: Not applicable
 Parking: Available

EMPLOYEE INFO

Number of owners work: One
 Hours worked weekly: 30
 Number of managers: None
 Manager's Salary: Not applicable
 Total payroll/wages: \$ 202,000
 Employees full time: 2 Part: 4



Caution: You could be held liable for disclosing confidential information to unauthorized parties which results in damages to the owner or their brokers

Confidential Wonderful Auto Repair Service shop Confidential
 Located in Sacramento, CA
 Confidential Confidential

REMARKS

This is a wonderful auto repair shop located near Sacramento, CA. The current owner has decided its time to retire and so he would like to hand his life long work to a new and more energetic owner.

The seller also owns the real estate the business operates from and is available at \$595,000. The purchase price of the business is \$230,000. Both business and real estate have been prequalified for an SBA loan.

The business is located in a very high traffic area. Employees are in place, customers are in place and so everything is turnkey and ready to operate.

New opportunities include car sales, used tire sales and car detailing.

SUMMARY OF INCOME

Period	2021	2020	2019	2018
	8 months	Tax return	Tax return	Tax return
Gross Income	347,156	544,645	543,759	572,916
Cost of Goods	160,772	247,763	257,039	245,854
Gross Profit	186,384	296,882	286,720	327,062
Profit Margin	53.7%	54.5%	52.7%	57.1%
Other Income				
Expenses	168,449	270,295	279,038	316,467
Net Before Tax	17,935	26,587	7,682	10,595
ADD BACK:				
Officers comp		48,267	40,008	61,124
Depreciation		2,172	2,172	2,220
IRA and H.S.A.		17,980	5,040	5,987
Other benefits		13,302	14,209	20,597
ADJUSTED NET:	17,935	108,308	69,111	100,523

The above information has been obtained from the owner of the respective business, and while it is deemed reliable, it is not warranted as to its accuracy or completeness. Buyer must make his/her own independent investigation of the business. THIS INFORMATION IS PROVIDED TO YOU WITH THE UNDERSTANDING YOU WILL NOT DISTURB OR TALK TO THE OWNER, CUSTOMERS OR EMPLOYEES WHILE EVALUATING THIS BUSINESS.