

## Rogerson Business Services

Broker: Andrew Rogerson CA BRE# 01757166

Reference: NSIMLHC (916) 570-2674

P&L Fed Tax Sales Tx F&E Lease

### PRICE AND TERMS

Business Price: \$ 1,375,000  
 Inventory: None  
 Real Estate: None  
 TOTAL LISTING: 1,375,000  
 Buyer Cash Required: 1,375,000  
 SBA loan approved Prequalified

### ESTIMATED VALUES

Fixtures & Equipment: Included  
 Leasehold Improvements: None  
 Real Estate: Not available  
 Est. Inventory at Cost: None

### OPERATIONS INFO

Ownership form: S Corporation  
 Years established: 2013  
 By present owner: 2013  
 Reason For Selling: Retirement  
 Number days open: 5  
 Business hours open: 8.00am - 4.00pm  
 License required: Business license

### LEASE INFO

Total Rent: \$ 13,176  
 Deposits: \$ 13,571  
 Square Feet: 11,100 Sq. Ft.  
 Lease Expires: September, 2023  
 Options to Renew: Negotiable  
 Parking: Available

### EMPLOYEE INFO

Number of owners work: Two  
 Hours worked weekly: 45  
 Number of managers: One  
 Manager's Salary: \$ 76,000  
 Total payroll/wages: \$ 260,307  
 Employees full time: 3 Part: 5



Caution: You could be held liable for disclosing confidential information to unauthorized parties which results in damages to the owner or their brokers

Confidential Commercial Moving Company Confidential  
 Bay Area, San Francisco Confidential

### REMARKS

Wonderful CA Bay Area commercial moving and storage company that runs by word of mouth. Owners have been running the business since 2013 and now its time for them to retire. Business is totally turnkey. For ease of management, labor is outsourced and brought in a job by job basis. Business has been prequalified for an SBA loan. The buyer needs to bring a downpayment of \$180,000 plus working capital, a good credit score and business management experience. To read confidential information about this business for sale, please visit this **web page:** and complete the Non Disclosure Agreement and Agency Disclosure. **Seller Cash Flow in 2021/22 = Approximately \$900,000.**

### SUMMARY OF INCOME

Period	2023	2022	2021	2020
	P&L Jan - Mar	P&L	Tax Return	Tax Return
<b>Gross Income</b>	549,748	3,145,972	2,038,311	1,926,703
<b>Cost of Goods</b>				16,027
<b>Gross Profit</b>	549,748	3,145,972	2,038,311	1,910,676
Profit Margin	100.0%	100.0%	100.0%	99.2%
<b>Other Income</b>				3,479
<b>Expenses</b>	271,852	2,093,972	1,772,023	1,214,731
<b>Net Before Tax</b>	277,896	1,052,000	266,288	699,424
<b>ADD BACK:</b>				
Officers Salary	42,000	158,080	158,080	161,000
Payroll taxes	4,000	10,600	10,600	10,600
Depreciation			28,545	53,174
Staff expense	(19,000)	(76,000)	(76,000)	(76,000)
Staff adjustment	24,600	113,975	34,000	34,000
<b>ADJUSTED NET:</b>	329,496	1,258,655	421,513	882,198

The above information has been obtained from the owner of the respective business, and while it is deemed reliable, it is not warranted as to its accuracy or completeness. Buyer must make his/her own independent investigation of the business. THIS INFORMATION IS PROVIDED TO YOU WITH THE UNDERSTANDING YOU WILL NOT DISTURB OR TALK TO THE OWNER, CUSTOMERS OR EMPLOYEES WHILE EVALUATING THIS BUSINESS.