

Rogerson Business Services

Broker: Andrew Rogerson CA BRE# 01757166

Reference: SJSSAPCI (916) 570-2674

P&L Fed Tax Sales Tx F&E Lease

PRICE AND TERMS

Cash Flow: \$ 226,000
 Business Price: \$ 445,000
 Inventory: \$ 85,000
 Real Estate: Not included
 TOTAL LISTING: 530,000
 Buyer Cash Required: 530,000
 SBA loan prequalified: Yes

ESTIMATED VALUES

Fixtures & Equipment: Included
 Leasehold Improvements: Included
 Real Estate: None
 Est. Inventory at Cost: \$ 85,000

OPERATIONS INFO

Ownership form: S Corporation
 Years established: Twenty
 By present owner: Twenty
 Reason For Selling: Retirement
 Number days open: Six
 Business hours open: 9.00am-5:30pm
 License required: City Biz License

LEASE INFO

Total Rent: \$ 4,800
 Deposits: \$ 3,000
 Square Feet: 6,000 Sq. Ft.
 Lease Expires: 24-Jun
 Options to Renew: 1 x 5 year
 Parking: Available

EMPLOYEE INFO

Number of owners work: One
 Hours worked weekly: 42
 Number of managers: 1
 Manager's Salary: \$4400 pm
 Total payroll/wages: \$15,200 per month
 Employees full time: 2 Part: 3



Caution: You could be held liable for disclosing confidential information to unauthorized parties which results in damages to the owner or their brokers

Confidential **Appliance Parts Store** **Confidential**
Confidential **Sacramento, CA area** **Confidential**

REMARKS

To read confidential information about this business for sale, please visit this web page:
 and complete the Non Disclosure Agreement and Agency Disclosure.

Seller Cash Flow after first 10 months of 2023 = approx \$267,000

Bring your \$60,000 downpayment, qualify for an SBA loan and now own your own appliance parts center business.

SUMMARY OF INCOME

Period	2023	2022	2020	2019
	P&L Oct 2023	Tax Return	Tax return	Tax return
Gross Income	750,093	834,562	859,504	951,783
Cost of Goods	208,810	308,685	316,130	356,838
Gross Profit	541,283	525,877	543,374	594,945
Profit Margin	72.2%	63.0%	63.2%	62.5%
Other Income		12,163	25,803	4,024
Expenses	347,240	408,832	391,050	385,336
Net Before Tax	194,043	129,208	178,127	213,633
ADD BACK:				
Officers Salary	41,100	50,073	49,052	51,978
Interest		137	362	
Depreciation	Not applicable	2,895	1,631	1,705
Insurance	9,253	10,000	10,000	10,000
Travel and Ent	9,505	18,636	7,856	5,072
Other	13,201	25,227	23,868	23,722
Cash Flow (SDE)	267,102	236,176	270,896	306,110

The above information has been obtained from the owner of the respective business, and while it is deemed reliable, it is not warranted as to its accuracy or completeness. Buyer must make his/her own independent investigation of the business. THIS INFORMATION IS PROVIDED TO YOU WITH THE UNDERSTANDING YOU WILL NOT DISTURB OR TALK TO THE OWNER, CUSTOMERS OR EMPLOYEES WHILE EVALUATING THIS BUSINESS.