

## Rogerson Business Services

Broker: Andrew Rogerson CA BRE# 01757166

Reference: JSInn (916) 570-2674

P&L Fed Tax Sales Tx F&E Lease

### PRICE AND TERMS

Cash Flow: \$ 564,000  
 Business Price: \$ 1,850,000  
 Inventory: None  
 Real Estate: None  
 TOTAL LISTING: 1,850,000  
 Buyer Cash Required:  
 SBA loan prequalified: Yes

### ESTIMATED VALUES

Fixtures & Equipment: Included  
 Leasehold Improvements: Included  
 Real Estate: None  
 Est. Inventory at Cost: Not Applicable

### OPERATIONS INFO

Ownership form: S Corporation  
 Years established: 1991  
 By present owner: 1994  
 Reason For Selling: Retirement  
 Number days open: Five  
 Business hours open: 8:00am - 4:00pm  
 License required: Gen A and C42

### LEASE INFO

Total Rent per month \$ 1,550  
 Deposits: None  
 Square Feet: 2,500 Sq. Ft.  
 Lease Expires: Jun-25  
 Options to Renew: Yes  
 Parking: Available

### EMPLOYEE INFO

Number of owners work: One  
 Hours worked weekly: 30-40  
 Number of managers: Three  
 Manager's Salary: \$75k-\$135k  
 Total payroll/wages: \$ 1,050,000  
 Employees full time: 15 Part: None



Caution: You could be held liable for disclosing confidential information to unauthorized parties which results in damages to the owner or their brokers

**Confidential** **Confidential**  
 Certified Waste Water & Septic service  
 East Bay Los Angeles, CA  
**Confidential** **Confidential**

### REMARKS

Established in the upmarket East Bay Area of Los Angeles this company services include Septic Tank Install, Septic Tank Repair & Maintenance, Camera, Locating, Jetting & Cleaning, Septic Tank Pumping, Septic Tank Inspection, Sewer Pipe Installation, Water Services and Underground Utilities, Stormwater Detention and Retention, Seepage Pit & Test Hole Drilling and more.

For more information, visit this web page and complete the Non Disclosure Agreement and Agency Disclosure.

**Seller Cash Flow in 2023 = Approx \$560,000.**

Bring your \$200,000 downpayment, qualify for an SBA loan and now you own your business.

### SUMMARY OF INCOME

Period	2023	2022	2021	2020
	P&L	Tax Return	Tax Return	Tax Return
<b>Gross Income</b>	4,656,752	5,378,901	4,956,558	4,908,945
<b>Cost of Goods</b>	3,601,257	3,575,358	3,073,251	3,273,334
<b>Gross Profit</b>	1,055,495	1,803,543	1,883,307	1,635,611
Profit Margin	22.7%	33.5%	38.0%	33.3%
<b>Other Income</b>	312,832	273,156	307,379	340,041
<b>Expenses</b>	1,077,503	1,948,798	1,886,674	1,807,733
<b>Net Before Tax</b>	290,824	127,901	304,012	167,919
<b>ADD BACK:</b>				
Officers Salary	179,363	206,267	213,427	179,000
Payroll taxes	80,000	93,638	87,044	90,079
Interest	3	7,630	12,176	1,353
Depreciation	13,994	13,994	17,415	120,819
<b>Cash Flow (SDE)</b>	564,184	449,430	634,074	559,170

The above information has been obtained from the owner of the respective business, and while it is deemed reliable, it is not warranted as to its accuracy or completeness. Buyer must make his/her own independent investigation of the business. THIS INFORMATION IS PROVIDED TO YOU WITH THE UNDERSTANDING YOU WILL NOT DISTURB OR TALK TO THE OWNER, CUSTOMERS OR EMPLOYEES WHILE EVALUATING THIS BUSINESS.