

Rogerson Business Services

Broker: Andrew Rogerson CA BRE# 01757166

Reference: ARHVSAC (916) 570-2674

P&L Fed Tax Sales Tx F&E Lease

PRICE AND TERMS

Cash Flow: \$ 1,256,000
 Business Price: \$ 3,200,000
 Inventory: Included
 Real Estate: Not Applicable
 TOTAL LISTING: 3,200,000
 Buyer Cash Required:
 SBA loan prequalified: Yes

ESTIMATED VALUES

Fixtures & Equipment: Included
 Leasehold Improvements: Not Applicable
 Real Estate: None
 Est. Inventory at Cost: Included

OPERATIONS INFO

Ownership form: S Corporation
 Years established: 1998
 By present owner: 1998
 Reason For Selling: Moving out of area
 Number days open: 7 days
 Business hours open: 24 hours
 License required: C20

LEASE INFO

Total Rent: None - Home based
 Deposits: None
 Square Feet: None
 Lease Expires: None
 Options to Renew: None
 Parking: Not applicable

EMPLOYEE INFO

Number of owners work: One
 Hours worked weekly: 60
 Number of managers: One
 Manager's Salary: \$ 100,000
 Total payroll/wages: \$ 600,000
 Employees full time: 8 Part:



Caution: You could be held liable for disclosing confidential information to unauthorized parties which results in damages to the owner or their brokers

Confidential **Confidential**
 Commercial HVAC & Refrigeration Contractor
 Servicing entire state of California
Confidential **Confidential**

REMARKS

To read confidential information about this business for sale, please visit this web page and complete the Non Disclosure Agreement and Agency Disclosure.

Seller Cash Flow in 2023 = \$1,256,000.

Bring your \$400,000 downpayment, qualify for an SBA loan and now own your own highly successful HVAC business.

SUMMARY OF INCOME

Period	2023	2022	2021	2020
	P&L	Tax Return	Tax Return	Tax Return
Gross Income	3,550,157	3,174,769	2,244,445	1,669,496
Cost of Goods	1,346,461	1,243,047	969,927	632,222
Gross Profit	2,203,696	1,931,722	1,274,518	1,037,274
Profit Margin	62.1%	60.8%	56.8%	62.1%
Other Income				13,020
Expenses	1,060,989	801,800	684,273	604,051
Net Before Tax	1,142,707	1,129,922	590,245	446,243
ADD BACK:				
Officers Salary	97,871	80,800	39,140	15,440
Taxes	7,649			
Interest		923	6,100	16,026
Depreciation	8,638	44,782	158,909	167,240
Cash Flow (SDE)	1,256,865	1,256,427	794,394	644,949

The above information has been obtained from the owner of the respective business, and while it is deemed reliable, it is not warranted as to its accuracy or completeness. Buyer must make his/her own independent investigation of the business. THIS INFORMATION IS PROVIDED TO YOU WITH THE UNDERSTANDING YOU WILL NOT DISTURB OR TALK TO THE OWNER, CUSTOMERS OR EMPLOYEES WHILE EVALUATING THIS BUSINESS.