

Rogerson Business Services

Broker: Andrew Rogerson CA BRE# 01757166
 Reference: CDVPJ (916) 570-2674
 P&L Fed Tax Sales Tx F&E Lease



PRICE AND TERMS

Cash Flow: \$ 567,126
 Business Price: \$ 965,000
 Inventory: \$ 30,000
 Real Estate: None
 TOTAL LISTING: 995,000
 Buyer Cash Required: 200,000
 SBA loan prequalified: Yes

Caution: You could be held liable for disclosing confidential information to unauthorized parties which results in damages to the owner or their brokers

Confidential **Confidential**
Drywall services specialty business
Northern California
Confidential **Confidential**

ESTIMATED VALUES

Fixtures & Equipment: Included
 Leasehold Improvements: Not applicable
 Real Estate: None
 Est. Inventory at Cost: Included

REMARKS

This business deals with large national and regional builders who buy from this business due to its expertise in drywall services. This includes the supply, installation, and finish of gypsum board and light gauge metal framing primarily production based residential drywall. The owners oversee the day to day ownership and management of the business while having an experienced team to execute each project. The buyer must have management experience in the drywall industry. The business operates from a home based location in Northern California and typically service contracts within 100 miles. To read confidential information, please complete the Non Disclosure Agreement and Agency Disclosure. Seller Cash Flow in 2024 = \$567,126.

Buyer will need approximately \$500,000 in working capital.

OPERATIONS INFO

Ownership form: S Corporation
 Years established: Nine
 By present owner: Nine
 Reason For Selling: Work-life balance
 Number days open: 5 (Mon- Fri)
 Business hours open: 7am - 4pm
 License required: C9 - CA CSLB

LEASE INFO

Total Rent: \$2,100 per month
 Deposits: Not applicable
 Square Feet: Using personal residence
 Lease Expires: Not applicable
 Options to Renew: Not applicable
 Parking: Available

SUMMARY OF INCOME

Period	2026	2025	2024	2023
	3 Mos.	Tax Return	Tax Return	Tax Return
Gross Income	519,675	6,687,717	9,144,440	8,984,076
Cost of Goods		6,210,772	8,246,419	8,177,752
Gross Profit	519,675	476,945	898,021	806,324
Profit Margin	100.0%	7.1%	9.8%	9.0%
Other Income		3,519	501	1,174
Expenses		630,532	616,004	588,301
Net Before Tax		(150,068)	282,518	219,197
ADD BACK:				
Officers Comp		160,808	153,400	153,400
Depreciation		24,668	25,707	36,649
Auto and Truck		7,000	8,000	8,000
Health Insurance		21,652	21,018	20,437
Owner benefits		52,696	76,483	62,800
Cash Flow (SDE)	-	116,756	567,126	500,483

EMPLOYEE INFO

Number of owners work: Two
 Hours worked weekly: 40-50
 Number of managers: One
 Manager's Salary: Approx \$75k
 Total payroll/wages:
 Employees full time: 40 Part: 70

The above information has been obtained from the owner of the respective business, and while it is deemed reliable, it is not warranted as to its accuracy or completeness. Buyer must make his/her own independent investigation of the business. THIS INFORMATION IS PROVIDED TO YOU WITH THE UNDERSTANDING YOU WILL NOT DISTURB OR TALK TO THE OWNER, CUSTOMERS OR EMPLOYEES WHILE EVALUATING THIS BUSINESS.