

Rogerson Business Services

Broker: Andrew Rogerson CA BRE# 01757166

Reference: MAAFIO (916) 570-2674

P&L Fed Tax Sales Tx F&E Lease

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PRICE AND TERMS

Cash Flow: \$ 1,559,655
Business Price: \$ 3,300,000
Inventory: 200000
Real Estate: None
TOTAL LISTING: 3,500,000
Buyer Cash Required: 3,500,000
SBA loan prequalified: Yes

ESTIMATED VALUES

Fixtures & Equipment: Included
Leasehold Improvements: Included
Real Estate: None - Lease
Est. Inventory at Cost: \$ 200,000

OPERATIONS INFO

Ownership form: C Corp
Years established: 2000
By present owner: 2000
Reason For Selling: Retirement
Number days open: 5
Business hours open: 6:00am to 6:00pm
License required: CSLB C13 & C23

LEASE INFO

Total Rent: \$ 10,100
Deposits:
Square Feet: 11,500 Sq. Ft.
Lease Expires:
Options to Renew: Available
Parking: Available

EMPLOYEE INFO

Number of owners work: One
Hours worked weekly: 50
Number of managers: None
Manager's Salary: Not applicable
Total payroll/wages:
Employees full time: 17-20 Part:



Caution: You could be held liable for disclosing confidential information to unauthorized parties which results in damages to the owner or their brokers

Confidential

Fencing supply and install
Northern California

Confidential

Confidential

Confidential

REMARKS

Seller Cash Flow in 2025 = \$1,559,000.

To own and operate the business you will need a C13 and C23 license with the California Contractors State License Board.

Bring your \$360,000 downpayment, have the necessary licenses, qualify for an SBA loan and you now own your fencing business.

To read confidential information about this business for sale, please visit this web page and complete the Non Disclosure Agreement and Agency Disclosure.

SUMMARY OF INCOME

Period	2026 TTM	2025	2024	2023
	P&L	Tax Return	Tax Return	Tax Return
Gross Income	7,021,026	8,083,914	10,742,303	9,198,171
Cost of Goods	4,771,307	5,433,227	7,462,902	6,436,160
Gross Profit	2,249,719	2,650,687	3,279,401	2,762,011
Profit Margin	32.0%	32.8%	30.5%	30.0%
Other Income		16,214	61	37,737
Expenses	1,752,775	1,776,291	1,926,037	1,671,037
Net Before Tax	496,944	890,610	1,353,425	1,128,711
ADD BACK:				
Officers comp	536,496	503,996	690,752	471,810
Taxes	108,500	155,753	215,415	180,471
Interest		48	4,073	1,940
Depreciation	27,103	27,103	40,300	99,709
Pension plan	26,646	24,696	25,565	28,656
Owner discretion	(1,953)	(2,551)	(278)	(4,488)
Cash Flow (SDE)	1,193,736	1,599,655	2,329,252	1,906,809

The above information has been obtained from the owner of the respective business, and while it is deemed reliable, it is not warranted as to its accuracy or completeness. Buyer must make his/her own independent investigation of the business. THIS INFORMATION IS PROVIDED TO YOU WITH THE UNDERSTANDING YOU WILL NOT DISTURB OR TALK TO THE OWNER, CUSTOMERS OR EMPLOYEES WHILE EVALUATING THIS BUSINESS.